

# AGENDA

**PRESCOTT CITY COUNCIL  
WORKSHOP  
TUESDAY, FEBRUARY 5, 2013  
3:00 PM**

**Prescott Council Chambers  
201 South Cortez  
Prescott, Arizona  
(928) 777-1100**

The following Agenda will be considered by the Prescott City Council at its **Workshop** pursuant to the Prescott City Charter, Article II, Section 13. Notice of this meeting is given pursuant to Arizona Revised Statutes, Section 38-431.02.

- ◆ **CALL TO ORDER**
- ◆ **INVOCATION**      Reverend Kimball Arnold, Deacon, St. Luke's Episcopal Church of Prescott
- ◆ **PLEDGE OF ALLEGIANCE**      Councilman Blair
- ◆ **ROLL CALL**

MAYOR AND CITY COUNCIL

Mayor Kuykendall	
Councilman Arnold	Councilman Kuknyo
Councilman Blair	Councilman Lamerson
Councilman Carlow	Councilman Scamardo

**I. PRESENTATIONS**

- A. Introduction of New Businesses
- B. Carol Friedman re the Yavapai Symphony Guild
- C. [Granite Dells Partnership](#)

**II. PUBLIC COMMENTS**

- A. Nancy Hans re Fire Sprinklers

### III. DISCUSSION ITEMS

- A. Wastewater Pre-Treatment Program Update
- B. Mark Woodfill - Fiscal Year 2013 Mid-Year Budget Report

### IV. REPORTS

- A. Board/Commission Liaison Reports
- B. Legislative Update

### V. ADJOURNMENT

#### EXECUTIVE SESSION

Upon a public majority vote of a quorum of the City Council, the Council may hold an executive session, which will not be open to the public, regarding any item listed on the agenda but only for the following purposes:

- (i) Discussion or consideration of personnel matters (A.R.S. §38-431.03(A)(1));
- (ii) Discussion or consideration of records exempt by law (A.R.S. §38-431.03(A)(2));
- (iii) Discussion or consultation for legal advice with the city's attorneys (A.R.S. §38-431.03(A)(3));
- (iv) Discussion or consultation with the city's attorneys regarding the city's position regarding contracts that are the subject of negotiations, in pending or contemplated litigation, or in settlement discussions conducted in order to avoid litigation (A.R.S. §38-431.03(A)(4));
- (v) Discussion or consultation with designated representatives of the city to consider its position and instruct its representatives regarding negotiations with employee organizations (A.R.S. §38-431.03(A)(5));
- (vi) Discussion, consultation or consideration for negotiations by the city or its designated representatives with members of a tribal council, or its designated representatives, of an Indian reservation located within or adjacent to the city (A.R.S. §38-431.03(A)(6));
- (vii) Discussion or consultation with designated representatives of the city to consider its position and instruct its representatives regarding negotiations for the purchase, sale or lease of real property (A.R.S. §38-431.03(A)(7)).

#### Confidentiality

Arizona statute precludes any person receiving executive session information from disclosing that information except as allowed by law. A.R.S. §38-431.03(F). Each violation of this statute is subject to a civil penalty not to exceed \$500, plus court costs and attorneys' fees. This penalty is assessed against the person who violates this statute or who knowingly aids, agrees to aid or attempts to aid another person in violating this article. The city is precluded from expending any public monies to employ or retain legal counsel to provide legal services or representation to the public body or any of its officers in any legal action commenced for violation of the statute unless City Council takes a legal action at a properly noticed open meeting to approve of such expenditures prior to incurring any such obligation or indebtedness. A.R.S. §38-431.07(A)(B).

#### CERTIFICATION OF POSTING OF NOTICE

The undersigned hereby certifies that a copy of the foregoing notice was duly posted at Prescott City Hall on \_\_\_\_\_ at \_\_\_\_\_ .m. in accordance with the statement filed by the Prescott City Council with the City Clerk.

\_\_\_\_\_  
Lynn Mulhall, City Clerk

# Fiscal Year 2013 Mid-Year Budget Report

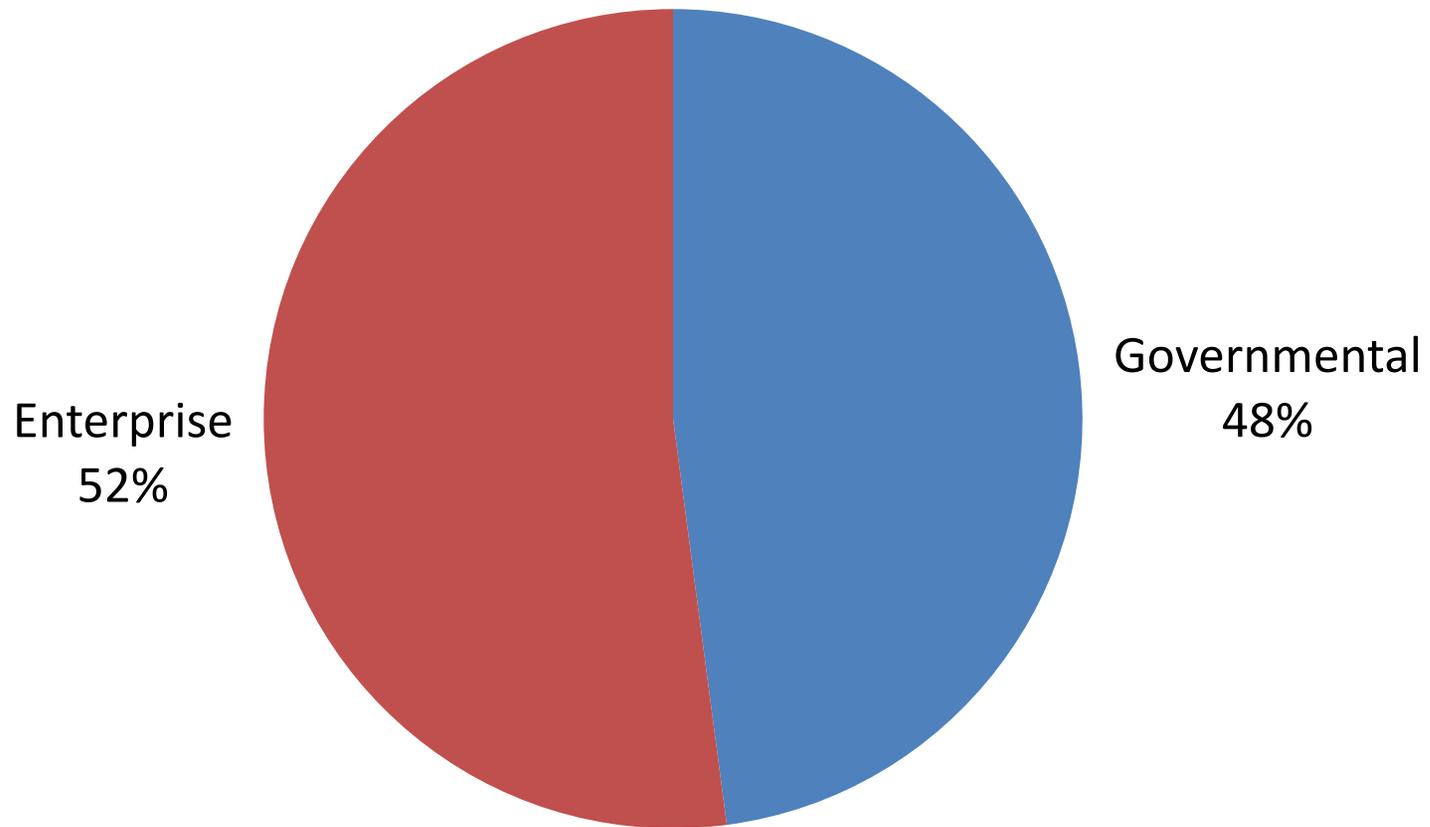


# Year-to-Date Expenditures (All Funds) through December 31, 2012

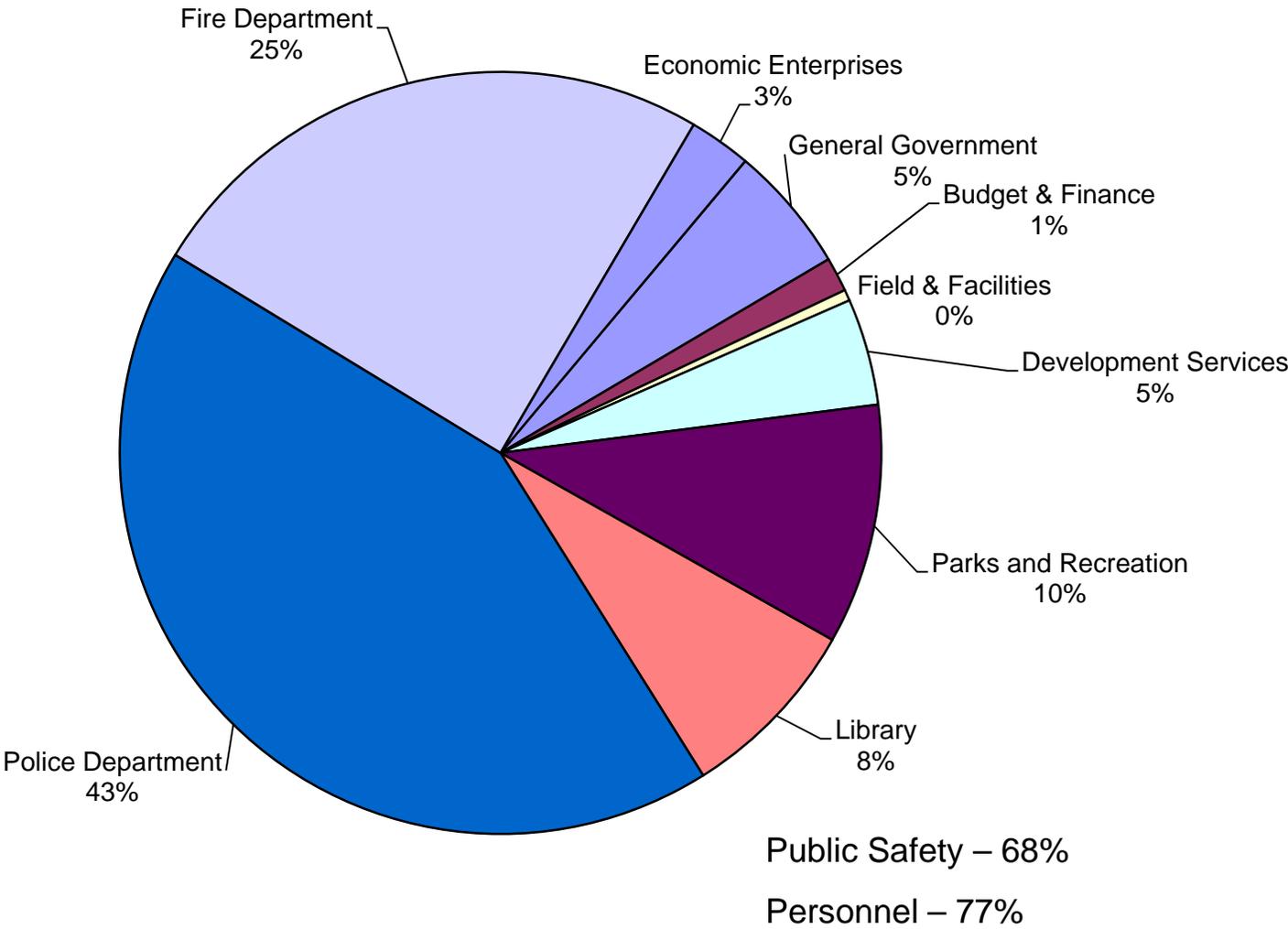
(Note: 50% of year complete)

	<u>FY2013 Budget</u>	<u>Spent YTD</u>	<u>% Spent YTD</u>
Operating Budget	\$ 75,972,840	\$ 31,716,580	41.7%
Capital Budget	84,086,456	20,342,949	24.2%
Total Budget	<u>\$ 160,059,296</u>	<u>\$ 52,059,529</u>	32.5%

# Total City Budget



# General Fund Operating Budget by Department



Does not include capital or fleet replacement expenses

# General Fund YTD Expenditures–FY13

(Note: 50% of year complete)

	<u>Budget</u>	<u>Expenditures as of 12/12</u>	<u>% Budget</u>
<b>Operations</b>			
General Government	\$ 1,536,556	\$ 694,701	45%
Budget & Finance	415,008	138,872	33%
Field & Facilities	133,381	54,082	41%
Development Services	1,288,728	593,200	46%
Parks and Recreation	2,896,449	1,358,661	47%
Library	2,248,752	992,091	44%
Police Department	12,122,646	5,649,583	47%
Fire Department	7,045,229	3,243,580	46%
Economic Enterprises	750,090	347,049	46%
<b>Total General Fund Operations</b>	<b>\$ 28,436,839</b>	<b>\$ 13,071,820</b>	<b>46%</b>
<b>Capital Outlay/Projects</b>	<b>1,546,961</b>	<b>426,003</b>	<b>28%</b>
<b>TOTAL GENERAL FUND</b>	<b>\$ 29,983,800</b>	<b>\$ 13,497,823</b>	<b>45%</b>

# General Fund Revenues

(Note: 50% of year complete)

	<b>FY13 Budget</b>	<b>Received YTD</b>	<b>% Received YTD</b>	<b>% of Total GF Revenues</b>
<b>Taxes</b>				
Privilege & Use Tax	\$ 12,625,000	\$ 6,672,787	52.9%	42.5%
Franchise Tax	1,719,092	750,011	43.6%	5.8%
Property Tax - Primary	1,162,856	664,611	57.2%	3.9%
<b>Total</b>	<b>\$ 15,506,948</b>	<b>\$ 8,087,410</b>	<b>52.2%</b>	<b>52.2%</b>
<b>Intergovernmental</b>				
State Sales Tax	\$ 3,331,681	\$ 1,541,238	46.3%	11.2%
State Income Tax	4,069,508	2,034,938	50.0%	13.7%
State Vehicle License Tax	2,070,382	956,383	46.2%	7.0%
Joint Dispatch	1,273,981	534,313	41.9%	4.3%
Library District	582,123	-	0.0%	2.0%
Fire Contracts	331,515	165,758	50.0%	1.1%
Other	2,000	1,487	74.4%	0.0%
<b>Total</b>	<b>\$ 11,661,190</b>	<b>\$ 5,234,118</b>	<b>44.9%</b>	<b>39.3%</b>
Licenses & Permits	\$ 332,600	\$ 257,142	77.3%	1.1%
Service Charges	1,399,458	782,190	55.9%	4.7%
Fines & Forfeitures	504,800	269,769	53.4%	1.7%
Miscellaneous/Interest Earnings	287,000	1,130,808	394.0%	1.0%
<b>Total General Fund Revenues</b>	<b>\$ 29,691,996</b>	<b>\$ 15,761,438</b>	<b>53.1%</b>	<b>100.0%</b>

# 1% Streets & Open Space Fund

(Note: 50% of year complete)

	FY13 Budget	Rec/Exp as of 12/12	% Budget
<b>REVENUES</b>			
1% Tax	\$ 12,076,486	\$ 6,431,021	53.3%
Reimbursement/Partnering	960,000	236,641	24.7%
Highway Users Revenue	2,808,792	1,326,806	47.2%
Miscellaneous/Interest Earnings	473,012	302,466	63.9%
Street Light Fee	231,889	113,468	48.9%
<b>TOTAL REVENUES</b>	<b>\$ 16,550,179</b>	<b>\$ 8,410,401</b>	<b>50.8%</b>
<b>EXPENDITURES</b>			
Operating	\$ 7,663,086	\$ 3,253,544	42.5%
Open Space	500,000	3,788	0.8%
Capital Outlay/Projects	19,283,523	7,891,092	40.9%
<b>TOTAL EXPENDITURES</b>	<b>\$ 27,446,609</b>	<b>\$ 11,148,424</b>	<b>40.6%</b>

# Transient Occupancy Tax Fund

(Note: 50% of year complete)

	FY13 Budget	Rec/Exp as of 12/12	% Budget
Beginning Balance, 7/1	\$ 214,577	\$ 214,577	
<b>REVENUES</b>			
Bed Tax Revenues	559,184	312,620	55.9%
TOTAL REVENUES	<u>\$ 559,184</u>	<u>\$ 312,620</u>	55.9%
<b>EXPENDITURES</b>			
Marketing and Promotion	\$ 250,000	\$ 141,546	56.6%
Contingency	64,405	-	0.0%
Signature Events	40,900	27,150	66.4%
Tournaments	30,000	4,006	13.4%
Courthouse Lighting	30,000	30,000	100.0%
Parks Tourism Venues/Amenities	30,000	-	0.0%
Support for the Arts	30,000	-	0.0%
Other Events	29,100	20,100	69.1%
Sharlot Hall Museum	25,000	25,000	100.0%
PDP Contract	20,000	-	0.0%
Prescott Frontier Days Rodeo	20,000	-	0.0%
Special Events Overtime	20,000	-	0.0%
Parking Garage	20,000	-	0.0%
Prescott Creeks Match	12,500	-	0.0%
Open Space Management	10,000	2,450	24.5%
TOTAL EXPENDITURES	<u>\$ 631,905</u>	<u>\$ 250,253</u>	39.6%
Ending Balance, 6/30	<u>\$ 141,856</u>	<u>\$ 276,945</u>	

# Impact Fees Fund

(Note: 50% of year complete)

	FY13 Budget	Rec/Exp as of 12/12	% Budget
<b>REVENUES</b>			
Park Development Impact Fee	\$ 85,800	\$ 51,480	60.0%
Fire Impact Fee	63,000	38,325	60.8%
Library Impact Fee	30,360	18,469	60.8%
Police Impact Fee	70,680	42,408	60.0%
Street Impact Fee	56,280	34,237	60.8%
Rent - Fire Station	24,358	12,179	50.0%
Impact Fee Interest	36,700	25,628	69.8%
<b>TOTAL REVENUES</b>	<b>\$ 367,178</b>	<b>\$ 222,727</b>	<b>60.7%</b>
<b>EXPENDITURES</b>			
Kuebler Multi-Use Field	\$ 712,475	\$ -	0.0%
Kuebler Complex Parking Lot	266,000	-	0.0%
Sundog Trailhead Restroom (Peavine)	95,000	-	0.0%
Goldwater Lake - Day Use Expansion	350,000	-	0.0%
Walk-In Cooler (Police)	3,875	-	0.0%
<b>TOTAL EXPENDITURES</b>	<b>\$ 1,427,350</b>	<b>\$ -</b>	<b>0.0%</b>

# Other Funds

	FY13 Budget	Rec/Exp as of 12/12	% Budget
<b>EXPENDITURES</b>			
Grant Funds	\$ 4,634,878	\$ 551,972	12%
Acker Trust Fund	9,750	-	0%
Miscellaneous Gifts and Donations	205,547	46,832	23%
Debt Service Funds	2,969,610	407,549	14%
<b>TOTAL EXPENDITURES</b>	<u>\$ 7,819,785</u>	<u>\$ 1,006,353</u>	13%

# Water Fund

(Note: 50% year complete)

	FY13 Budget	Rec/Exp as of 12/12	% Budget
<b>REVENUES</b>			
Water Fund			
Water Sales/Alt Water Fees	\$ 14,061,280	\$ 7,367,211	52%
Water Connection Fees	170,000	91,702	54%
Miscellaneous/Interest Earnings	300,700	212,529	71%
Growth Related Funds			
Water System Impact Fee	689,628	605,591	88%
Water Resource Development Fee	569,441	555,662	98%
Big Chino Water Ranch Monitoring	-	507,873	
<b>TOTAL REVENUES</b>	<u>\$ 15,791,049</u>	<u>\$ 9,340,568</u>	59%
<b>OTHER FINANCING SOURCES</b>			
Bond Proceeds	\$ 11,619,451	\$ 611,185	5%
Intergovernmental Contributions	302,746	13,908	5%
<b>TOTAL OTHER FINANCING SOURCES</b>	<u>\$ 11,922,197</u>	<u>\$ 625,093</u>	5%
<b>TOTAL REVENUE AND OTHER FINANCING SOURCES</b>	<u>\$ 27,713,246</u>	<u>\$ 9,965,661</u>	36%
<b>EXPENDITURES</b>			
Operating	\$ 7,668,826	\$ 3,039,765	40%
Debt Service	1,844,320	638,353	35%
Projects/Capital Outlay	13,324,399	2,186,639	16%
Alt Water Sources Projects/Capital Outlay	25,000	-	0%
Water System Impact Projects/Capital Outlay	8,192,993	614,854	8%
Water Resource Development Projects/Capital Outlay	1,300,336	243,969	19%
<b>TOTAL EXPENDITURES</b>	<u>\$ 32,355,874</u>	<u>\$ 6,723,580</u>	21%

# Wastewater Fund

(Note: 50% of year complete)

	FY13 Budget	Rec/Exp as of 12/12	%
			Budget
<b>REVENUES</b>			
Wastewater Utilities			
Wastewater User Charges	\$ 8,800,000	\$4,328,061	49%
Effluent Sales	599,000	280,345	47%
Miscellaneous/Interest Earned	156,700	129,662	83%
Wastewater System Impact			
Wastewater Impact Fees	275,000	188,470	69%
Interest Income	10,000	3,493	35%
<b>TOTAL REVENUES</b>	<b>\$ 9,840,700</b>	<b>\$ 4,930,031</b>	<b>50%</b>
<b>OTHER FINANCING SOURCES</b>			
Bond Proceeds	18,750,000	1,778,055	9%
<b>TOTAL OTHER FINANCING SOURCES</b>	<b>\$ 18,750,000</b>	<b>\$ 1,778,055</b>	<b>9%</b>
<b>TOTAL REVENUE AND OTHER FINANCING SOURCES</b>	<b>\$ 28,590,700</b>	<b>\$ 6,708,086</b>	<b>23%</b>
<b>EXPENDITURES</b>			
Operating	5,082,521	2,409,803	47%
Debt Service	2,665,869	593,949	22%
Projects/Capital Outlay	6,716,900	1,334,804	20%
Wastewater Impact Projects/Capital Outlay	15,654,500	1,262,163	8%
<b>TOTAL EXPENDITURES</b>	<b>\$ 30,119,790</b>	<b>\$ 5,600,719</b>	<b>19%</b>

# Solid Waste/Transfer Station Fund

(Note: 50% of year complete)

	FY13 Budget	Rec/Exp as of 12/12	% Budget
<b>REVENUES</b>			
Refuse Collection Charges	\$4,851,000	\$2,365,983	49%
Transfer Station Fees	2,800,000	630,087	23%
Landfill Closure Surcharge	120,000	58,605	49%
Recycling Revenue	415,000	130,863	32%
Interest Earned/Miscellaneous	108,520	52,556	48%
<b>TOTAL REVENUES</b>	<u>\$8,294,520</u>	<u>\$3,238,094</u>	39%
<b>EXPENDITURES</b>			
Operating	\$8,256,620	\$2,675,627	32%
Projects/Capital Outlay	687,526	48,565	7%
<b>TOTAL EXPENDITURES</b>	<u>\$8,944,146</u>	<u>\$2,724,193</u>	30%

# Airport Fund

(Note: 50% of year complete)

	FY13 Budget	Rec/Exp as of 12/12	% Budget
<b>OPERATIONS</b>			
<b>REVENUES</b>			
Tie Down and Hangar Rentals	\$ 1,322,827	\$ 619,762	47%
Fuel Flowage Fee	82,860	44,840	54%
Landing Fees	22,029	6,894	31%
Miscellaneous/Interest Earnings	30,454	10,467	34%
Total Operating Revenues	<u>\$ 1,458,170</u>	<u>\$ 681,963</u>	47%
<b>EXPENDITURES</b>			
Operations	<u>1,406,028</u>	<u>558,532</u>	40%
Total Operations	<u>\$ 1,406,028</u>	<u>\$ 558,532</u>	40%
Net Income/(Loss) Operations	<u>\$ 52,142</u>	<u>\$ 123,431</u>	237%
<b>GRANTS</b>			
<b>FUNDING SOURCES</b>			
FAA/ADOT Grants	\$ 7,478,466	\$ 5,300,232	71%
Transfers In for Grants Received	236,422	144,939	61%
Total Funding Sources	<u>\$ 7,714,888</u>	<u>\$ 5,445,171</u>	71%
<b>EXPENDITURES</b>			
Grants	<u>7,714,888</u>	<u>5,445,171</u>	71%
TOTAL EXPENDITURES	<u>\$ 7,714,888</u>	<u>\$ 5,445,171</u>	71%
Net Income/(Loss) Grants	<u>\$ -</u>	<u>\$ -</u>	

# Golf Course Fund

(Note: 50% of year complete)

	FY13 Budget	Rev/Exp as of 12/12	% Budget
<b>Golf Operations</b>			
<u>Revenues</u>			
Greens Fees	\$ 1,268,415	\$ 602,687	48%
Cart Rentals	510,104	269,471	53%
Pro Shop	180,000	69,937	39%
Driving Range	115,221	51,014	44%
Miscellaneous/Interest Earnings	-	715	
Total Revenues	<u>\$ 2,073,740</u>	<u>\$ 993,824</u>	48%
<u>Expenditures</u>			
Operating			
Personnel	1,060,043	518,143	49%
Supplies	302,300	218,764	72%
Other Services & Charges	613,024	280,228	46%
Debt Service	<u>136,327</u>	<u>71,606</u>	53%
Total Expenditures	<u>\$ 2,111,694</u>	<u>\$ 1,088,741</u>	52%
Golf Operations Only			
Excess of Expenditures over Revenues	<u>\$ (37,954)</u>	<u>\$ (94,917)</u>	

# Golf Course Fund (cont'd)

(Note: 50% of year complete)

	FY13 Budget	Rev/Exp as of 12/12	% Budget
<b>Manzanita Grille/Centennial Center</b>			
<u>Revenues</u>			
Food Sales	\$ 604,008	\$ 298,949	49%
Beverage Sales	217,992	94,325	43%
Room Rental	-	16,538	
Miscellaneous	-	-	
Total	<u>\$ 822,000</u>	<u>\$ 409,812</u>	50%
<u>Expenditures</u>			
Personnel	359,684	\$ 192,529	54%
Operating Supplies	274,311	163,050	59%
Other Services and Charges	95,701	47,946	50%
Total	<u>\$ 729,696</u>	<u>\$ 403,525</u>	55%
Excess of Revenues over Expenditures	<u>\$ 92,304</u>	<u>\$ 6,287</u>	
Golf Operations Only			
Excess of Expenditures over Revenues	<u>\$ (37,954)</u>	<u>\$ (94,917)</u>	
Antelope Hills Total			
Excess of Expenditures over Revenues	<u>\$ 54,350</u>	<u>\$ (88,630)</u>	

# Golf Course Fund Comparison

	Rev/Exp as of 12/11	Rev/Exp as of 12/12	Change
<b>Golf Operations</b>			
<u>Revenues</u>			
Greens Fees	\$ 596,171	\$ 602,687	\$ 6,516
Cart Rentals	254,400	269,471	15,071
Pro Shop	68,465	69,937	1,472
Driving Range	48,974	51,014	2,040
Miscellaneous/Interest Earnings	-	715	715
Total Revenues	<u>\$ 968,010</u>	<u>\$ 993,824</u>	<u>\$ 25,814</u>
<u>Expenditures</u>			
Operating			
Personnel	\$ 505,637	\$ 518,143	\$ 12,506
Supplies	214,396	218,764	4,368
Other Services & Charges	315,705	280,228	(35,477)
Debt Service	74,336	71,606	(2,730)
Total Expenditures	<u>\$ 1,110,074</u>	<u>\$ 1,088,741</u>	<u>\$ (21,333)</u>
Golf Operations Only			
Excess of Expenditures over Revenues	<u>\$ (142,064)</u>	<u>\$ (94,917)</u>	<u>\$ 47,147</u>

# Golf Course Fund Comparison

	Rev/Exp as of 12/11	Rev/Exp as of 12/12	Change
<b>Manzanita Grille/Centennial Center</b>			
<u>Revenues</u>			
Food Sales	\$ 313,597	\$ 298,949	\$ (14,648)
Beverage Sales	95,103	94,325	(778)
Room Rental	14,576	16,538	1,962
Miscellaneous	3,712	-	(3,712)
Total	<u>\$ 426,988</u>	<u>\$ 409,812</u>	<u>\$ (17,176)</u>
<u>Expenditures</u>			
Personnel	\$ 182,852	\$ 192,529	\$ 9,677
Operating Supplies	157,113	163,050	5,937
Other Services and Charges	50,272	47,946	(2,326)
Total	<u>\$ 390,237</u>	<u>\$ 403,525</u>	<u>\$ 13,288</u>
Excess of Revenues over Expenditures	<u>\$ 36,751</u>	<u>\$ 6,287</u>	<u>\$ (30,464)</u>
Golf Operations Only			
Excess of Expenditures over Revenues	<u>\$ (142,064)</u>	<u>\$ (94,917)</u>	<u>\$ 47,147</u>
Antelope Hills Total			
Excess of Expenditures over Revenues	<u>\$ (105,313)</u>	<u>\$ (88,630)</u>	<u>\$ 16,683</u>

# Internal Svc Funds

(Note: 50% of year complete)

	Engineering	Facilities	Fleet	Risk Management
Revenues	\$ 963,951	\$ 679,462	\$ 994,610	\$ 1,253,351
Expenditures				
Personnel	608,194	183,797	280,927	82,560
Supplies	15,477	42,276	355,697	244
Other Services	112,962	273,199	209,293	1,318,845
Debt Service	-	-	91,901	-
Capital Outlay	-	893	36,919	-
Total Expenditures	<u>\$ 736,632</u>	<u>\$ 500,166</u>	<u>\$ 974,738</u>	<u>\$ 1,401,649</u>
Net	<u>\$ 227,319</u>	<u>\$ 179,296</u>	<u>\$ 19,872</u>	<u>\$ (148,298)</u>

# Looking Ahead to Fiscal Year 2014

(July 1, 2013 – June 30, 2014)

# Initial Estimates of Significant Revenue and Expenditure Items to be Reflected in the FY 14 General Fund Budget

## Revenue

Local sales tax revenue increase as economy recovers	\$ 868,600
Property tax allowed by AZ Constitution Article IX Section 19 (unused capacity)	405,622

## Expenditures

Elks Opera House (avoided expense)	152,834
Pension cost increases mandated by state	(500,000)
Employee health insurance subsidy increases	(70,000)
Golf course operations deficit (if comparable to FY 13)	(300,000)

**Net Estimated Increase in Available General Fund Revenue** **\$ 557,056**

## Unknowns (State Estimates; Actions/Raids by the 2013 Legislature)

TPT "Reform" (construction sales tax; collection) possible loss - 1,500,000 citywide	(750,000)
State Shared Revenue (March 2013 State forecast)	Increase?

## A Pay Plan Adjustment – What Would it Cost?

Given the limited revenue sources available to the City, this table shows the cost (and difficulty) of funding “across the board” merit and/or cost of living adjustments which are then built into future year budgets as recurring expenses

	FY 13 Budgeted	Est. 2% Increase @	Est. 3% Increase @
FTE	Payroll Cost	7/7/2013	7/7/2013
<b>General Fund and Grants Fund</b>	<b>309.25</b>	<b>\$ 24,679,453</b>	<b>\$ 493,589</b>
Streets Special Revenue Fund	34.60	2,195,796	43,916
Water Enterprise Fund	41.30	2,389,422	47,788
Wastewater Enterprise Fund	34.20	2,104,293	42,086
Solid Waste Enterprise Fund	26.90	1,540,105	30,802
Golf Course Enterprise Fund	16.00	1,292,345	25,847
Airport Enterprise Fund	7.25	504,672	10,093
Fleet Internal Service Fund	9.10	582,753	11,655
Self-Insurance Internal Service Fund	3.00	223,548	4,471
Engineering Internal Service Fund	17.30	1,184,157	23,683
Facilities Internal Service Fund	5.85	392,570	7,851
<b>TOTAL</b>	<b>504.75</b>	<b>\$ 37,089,114</b>	<b>\$ 741,781</b>

# FY 14 Action Plan/Key Initiatives (City Overall)

- Balance the FY 14 budget without significant reductions in services/levels of services
- Critically review and implement organizational alternatives for fulfilling departmental missions more effectively/efficiently
- Formulate an Airport area-focused economic development vision and strategies integrating the “inside the fence” Airport property and the facilities development Master Plan, proximate privately owned properties, and ERAU
- Identify and pursue other entrepreneurial opportunities for generation of net new revenue
- Update the City’s tourism development approach; consider “next level” opportunities and investment funding mechanisms; transition from General Fund support
- Dialogue with the Board of Supervisors during the next 6-12 months on areas of mutual interest which have funding components
- Commence review of public safety response models, in particular fire suppression and EMS services, to identify cost reduction opportunities

## FY2014 Budget Process

- Budget kickoff meeting (January 31)
- Mid-Year FY13 budget report to Council (February 5)
- Public works capital projects update FY13 (February 12)
- Personnel requests due (February 15)
- Operating budgets due (March 1)
- Capital budgets due (March 15)
- Review of budgets by City Manager/Finance (April)
- Presentation to Council at Public Workshop (May)
- Tentative budget adopted (June)
- Publish budget and notice of hearing (June)
- Final hearing and adoption of final budget (June)
- Adopt property tax levy (July)